

Microsoft

Exam Questions MB-340

Microsoft Dynamics 365 Commerce Functional Consultant



NEW QUESTION 1

- (Exam Topic 1)

You need to identify the configuration issue for the active student who is buying a clearance shirt with a coupon. What should you use?

- A. Category price rules
- B. Price simulator
- C. Retail price reports
- D. View all discounts operation
- E. Discount concurrency mode

Answer: B

Explanation:

Reference:

<https://technologyblog.rsmus.com/microsoft/retail-price-simulator-d365/>

NEW QUESTION 2

- (Exam Topic 2)

You need to determine the final selling prices for selected items.

Use the drop-down menus to select the answer choice that answers each question based on the information presented in the graphic.

NOTE: Each correct selection is worth one point.

What is the final selling price for handmade rocking horses?

▼
\$149.95
\$150.00
\$150.95
\$159.00
\$159.95

What is the final selling price for wooden puzzle sets?

▼
\$14.95
\$14.96
\$15.50
\$15.95
\$15.96

Solution:

Graphical user interface, text, application Description automatically generated

Does this meet the goal?

- A. Yes
- B. No

Answer: A

NEW QUESTION 3

- (Exam Topic 2)

You need to configure a solution to optimize the entry of customer reviews for the different review lengths. What should you do?

- A. Configure the maximum length of all reviews on the e-commerce site at the site level
- B. Create a text attribute for each review length and assign them to the product category attributes for the Commerce product hierarchy
- C. Create a text attribute for the maximum review length
- D. Assign the attribute to each item where a review is requested
- E. Configure the maximum length of the reviews on the e-commerce site at the product level
- F. Create a reference attribute for each review length and assign them to each item where a review is required

Answer: A

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/configure-ratings-reviews>

NEW QUESTION 4

- (Exam Topic 3)

A company implements Dynamics 365 Commerce to manage physical stores and online commerce channels. Commerce Headquarters is unable to retrieve transactions captured in the online channel.

You need to configure the system to retrieve the transactions.

Which processes should you use? To answer, drag the appropriate processes to the correct requirements. Each process may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.
 NOTE: Each correct selection is worth one point.

Processes	Answer Area	
	Requirement	Process
Distribution Schedule Upload job	Retrieve the online order from the e-commerce website.	
Synchronize order	Convert the retrieved online order into a sales order.	
Distribution Schedule Sales Order job		
Posting statement		

Solution:

Graphical user interface, application, Word Description automatically generated

Does this meet the goal?

- A. Yes
- B. No

Answer: A

NEW QUESTION 5

- (Exam Topic 3)

A company uses Dynamics 365 Commerce.

A security audit report notes the following compliance issues:

- > Point of sale (POS) user passwords are not updated regularly
- > The access rights of users who no longer work with POS have not been revoked You need to resolve the compliance issues.

In which two areas should you update the configuration? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Commerce shared parameters
- B. User records
- C. Commerce parameters
- D. Worker records

Answer: AD

NEW QUESTION 6

- (Exam Topic 3)

A company has a physical store that closes at 11:30 P.M. each night.

The store conducts a special promotion on a Saturday in June. The last customer does not complete their sale until Sunday at 1:30 A.M.

You need to ensure that all of the transactions for the promotion are financially and physically recognized on Saturday.

Which two fields should you configure? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Post as business day
- B. End of business day
- C. Closing method by shift
- D. Statement method by shift
- E. One statement per day

Answer: AB

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/retail-statements>

NEW QUESTION 7

- (Exam Topic 3)

A company uses Dynamics 365 Commerce.

The company wants to provide a special offer to a group of customers. This group of customers will receive a promotional code by email.

The special offer gives customers a 10 percent discount on their next order. To qualify for the offer, the order must have a value of over \$100. The promotional code must be entered when customers submit their next order.

You need to configure the special offer. Which four actions should you perform in sequence?

To answer, move the appropriate actions from the list of actions to the answer area and arrange them in the correct order.

NOTE: More than one order of answer choices is correct. You will receive credit for any of the correct orders

Actions to perform

Required actions in correct sequence

- Configure a new shipping threshold discount and select the Coupon code required option.
- Configure a new coupon for single use per customer.
- Enable the discount.
- Assign the appropriate price groups.
- Activate the coupon.
- Configure a new threshold discount and select the Coupon code required option.



Solution:

Graphical user interface, text, application Description automatically generated with medium confidence

Reference:

<https://ellipsesolutions.com/who-doesnt-like-discounts-in-the-dynamics-365-retail-channel/> <https://ellipsesolutions.com/keep-calm-and-coupon-in-dynamics-365/>

Does this meet the goal?

- A. Yes
- B. No

Answer: A

NEW QUESTION 8

- (Exam Topic 3)

A company uses a Dynamics 365 Commerce call center.

You need to restrict which agents can perform price overrides. You must also set limits on the value of the overrides.

Which two actions should you perform? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Create a permission group and configure the allow price override to None Allowed.
- B. Configure a price override hold code within the call center parameters.
- C. Enable order price control for the call center.
- D. Configure override permissions with cost markup percentage values.
- E. Assign a permission group to employees.

Answer: CD

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamicsax-2012/appuser-itpro/set-up-override-permissions>

NEW QUESTION 9

- (Exam Topic 3)

A company uses Dynamics 365 Commerce for their retail store operations.

The company needs to implement curbside pickup. Each store can handle twenty pickups by customers and two pickups by distribution vendors per hour.

You need to configure the retail stores for curbside pickup requirements.

Which component should you use? To answer, drag the appropriate components to the correct requirements. Each component may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content.

NOTE: Each correct selection is worth one point.

Components

- Capacity time fence
- Mode of delivery
- Retail store
- Time slot

Answer Area

- Requirement**
- Configure the store pickup capacity
- Configure the difference between customer and vendor pickups

Component

- Component
- Component

Solution:

Text Description automatically generated

Reference:

<https://docs.microsoft.com/en-us/dynamics365/commerce/dev-itpro/pickup-timeslots>

Does this meet the goal?

- A. Yes
- B. No

Answer: A

NEW QUESTION 10

- (Exam Topic 3)

A company is using the call center feature in Dynamics 365 Commerce.

Several customers require monthly sales orders that contain the same products and quantities. They need to have sales orders automatically created for them over time. The orders must be fully paid for before the orders are shipped.

You need to configure the system.

Which two parameters should you configure? Each correct answer presents part of the solution. NOTE: Each correct selection is worth one point.

- A. Cancellation notice day before order
- B. First notice days from start
- C. Backorder - Number of days
- D. Revenue journal name
- E. Continuity days before delivery

Answer: DE

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365-commerce/2012/appuser-itpro/set-up-continuity-programs>

NEW QUESTION 11

- (Exam Topic 3)

Note: This question is part of a series of questions that present the same scenario. Each question in the series contains a unique solution that might meet the stated goals. Some question sets might have more than one correct solution, while others might not have a correct solution.

After you answer a question in this section, you will NOT be able to return to it. As a result, these questions will not appear in the review screen.

A company plans to set up a multi-tier loyalty program.

Customers must advance from one loyalty tier to another based on the number of purchases that are made. You configure all processing batch jobs. You need to complete the configuration.

Solution: Configure loyalty cards that have defined loyalty programs. Does the solution meet the goal?

- A. Yes
- B. No

Answer: B

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365-commerce/set-up-customer-loyalty-program>

NEW QUESTION 12

- (Exam Topic 3)

A company wants to analyze ratings and reviews submitted by users through commerce channels. You need to analyze the feedback.

Which two actions will achieve the goal? Each correct answer presents a complete solution. NOTE: Each correct selection is worth one point.

- A. Import data into a Power BI template.
- B. Synchronize product ratings.
- C. Link product ratings to the reviews section.
- D. Filter reviews by ratings or channels.

Answer: AD

Explanation:

Reference:

<https://docs.microsoft.com/en-us/dynamics365-commerce/manage-reviews>

NEW QUESTION 13

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