

# Salesforce

## Exam Questions Industries-CPQ-Developer

Salesforce Certified Industries CPQ Developer (SU21)



#### NEW QUESTION 1

Which of these describe the vlcCart used in Guided Selling? (Choose TWO)

Note: This question displayed answer options in random order when taking thisTest.

- A. A persistent component
- B. The shopping cart
- C. The remote method for creating the cart
- D. An element of the OmniScript

**Answer:** A

#### NEW QUESTION 2

How are promotions applied to an order in Vlocity Cart?

- A. By clicking on Add to Cart for a promotion in the promotions list
- B. Automatically using context rules
- C. By running the Promotion Hierarchy Batch job
- D. By clicking the Take me there configuration icon

**Answer:** A

#### NEW QUESTION 3

In order to filter product attributes, the API name of the JSONAttribute field must be specified in the Attribute Lookup Field Name of the Entity Filter.

- A. True
- B. False

**Answer:** A

#### NEW QUESTION 4

In Vlocity Cart, what does the Submit Order button do?

Note: This question displayed answer options in random order when taking this Test.

- A. Invokes the CPQ API to create assets, sets the order status to Activated, and navigate theuser to the account
- B. invokes an OmniScript which calls the CPQ API to create assets, set the order status to Activated, and navigate the user to the account
- C. Invokes a Flow to create assets, set the order status to Activated, and navigate the user to the account
- D. Invokes an OmniScript to complete the order process and collect billing information

**Answer:** B

#### NEW QUESTION 5

What does a time policy on a promotion determine? (Choose TWO)

Note: This question displayed answer options in random order whentaking this Test.

- A. The duration of the promotion
- B. The start date of a the promotion
- C. The end date of the promotion
- D. The purchase date of the promotion

**Answer:** BC

#### NEW QUESTION 6

Felix is a Vlocity CPQ administrator, and he needs to create a new context rule for a B2B product that enjoys the full sales cycle of opportunity, quote to order and then to asset. What context scope should he use when he creates his context mapping?

Note: This question displayed answer options in random order when taking this Test.

- A. Any
- B. Order, Quote, Opportunity and Asset
- C. Order and Quote
- D. Opportunity

**Answer:** A

#### NEW QUESTION 7

What designates an attributeas a product attribute?

Note: This question displayed answer options in random order when taking this Test.

- A. Setting its applicable object to Product2
- B. Assigning the attribute to a product or an object type
- C. Creating the attribute through Vlocity Product Console
- D. Setting the type to Product Attribute

**Answer:** A

#### NEW QUESTION 8

Which at the following use cases should be solved using Discounts functionality?

- A. Qualify customers for discounts using a discount code
- B. Automatically apply negotiated discounts to customers with existing contracts
- C. Discount the price as the quantity of product ordered passes certain thresholds
- D. Evaluate if a customer is eligible for a limited time price reduction

**Answer: B**

#### NEW QUESTION 9

A company is building a B2C website for its customers. The company wants to allow its customers to buy its products online, so they are designing the website to support a self-service selling journey, when the company launches new promotions, website traffic dramatically increases by several million API calls. Which type of APIs should the developer use to meet these requirements?

- A. Digital Commerce APIs
- B. integration Procedure APIs
- C. Data Raptor APIs
- D. Cart-Based APIs

**Answer: A**

#### NEW QUESTION 10

When adding products to the Cart, the developer notices that nothing renders in the cart. The developer uses the browser console network tab to troubleshoot the issue.

Which method should the developer look for in the responses to begin troubleshooting?

- A. postCartItems
- B. createCart
- C. getBasketDetails
- D. getCartItems

**Answer: A**

#### NEW QUESTION 11

In Vlocity Context Rules, what type of component can be linked to a Vlocity picklist? Note: This question displayed answer options in random order when taking this Test.

- A. Context Dimension
- B. Context Mapping
- C. Context Scope
- D. Context Rule Set

**Answer: A**

#### NEW QUESTION 12

To decrease the price of a product in a promotion, you:

Note: This question displayed answer options in random order when taking this Test.

- A. Use a pricing element adjustment.
- B. Edit the base price.
- C. Add another price list entry to the product.
- D. Create a rule.
- E. Use a pricing variable.
- F. Use a pricing element charge.

**Answer: A**

#### NEW QUESTION 13

A developer is creating rules to help launch a company's Smart Widget product. The company has launch only for opportunities for existing S2B customers. Which context scope should the developer use in the context mapping for this rule?

- A. Opportunity
- B. Order, Account
- C. Opportunity, Account
- D. Account

**Answer: A**

#### NEW QUESTION 14

When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO)  
Note: This question displayed answer options in random order when taking this Test.

- A. The display text of the base price
- B. The display text of the pricing adjustment
- C. The display text of the pricing override
- D. The display text of the product description

E. The display text of the price list

**Answer:** BC

**NEW QUESTION 15**

Which of the following Attribute Category fields is displayed at run-time during order capture in Vlocity Cart? Note: This question displayed answer options in random order when taking this Test.

- A. Name
- B. Display Name
- C. Category
- D. No fields are displayed at run-time.

**Answer:** A

**NEW QUESTION 16**

Which of these uses a calculation of the base price?

- A. Pricing element adjustment
- B. Pricing element override
- C. Price list

**Answer:** A

**NEW QUESTION 17**

Felix is the Vlocity CPQ Administrator, and he decides to create a new product attribute. He saves it successfully, and then he wants to assign it to an object type. However, the newly created attribute does not appear in the list. Most likely, what does Felix need to do to get it to appear in the list?  
Note: This question displayed answer options in random order when taking this Test.

- A. Set the Applicable Objects to Product2 Object
- B. Refresh the CPQ Partition platform cache
- C. Run the ProductAttributesBatchProcessor from the CMT Administration page
- D. Run the EPCProductAttribJSONBatchJob

**Answer:** A

**NEW QUESTION 18**

In Guided Selling, in order to ensure that your script will be portable from your dev org to your production org, you should specify the price list by:  
Note: This question displayed answer options in random order when taking this Test.

- A. Using a DataRaptor to retrieve the price list Id.
- B. Include a key/value pair in the remote action containing the remote method createCart.
- C. Include the price list Id in the vlcCart settings.
- D. Create a key/value pair with SObject being the key and %pricelistId% being the value.

**Answer:** D

**NEW QUESTION 19**

Which of the following entities can be managed using Vlocity Product Console? (Choose FOUR) Note: This question displayed answer options in random order when taking this Test.

- A. Picklists
- B. Product attributes
- C. Object types
- D. Products
- E. Attribute categories
- F. Configuration/Validation rules
- G. Advanced Rules
- H. Field mappings

**Answer:** ABCD

**NEW QUESTION 20**

What must a developer set to allow a user to modify an attribute in the Cart's configuration window?

- A. Run-time Configurable property
- B. Active property
- C. Not Hidden property
- D. Filterable property

**Answer:** B

**NEW QUESTION 21**

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